

## Message Text

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21

ACTION EA-06

INFO OCT-01 ISO-00 EB-03 H-01 INR-07 L-01 PM-03 PRS-01

SP-02 OES-02 IGA-01 SSO-00 INRE-00 /028 W

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O 291045Z JAN 75

FM AMEMBASSY JAKARTA

TO SECSTATE WASHDC IMMEDIATE 6341

C O N F I D E N T I A L JAKARTA 1216

STADIS //////////////////////////////////////

LINDIS

E.O. 11652: GDS

TAGS: EFIN ENRG EALR ID

SUBJECT: CER/EAL: PERTAMINA AND GOVERNMENT PROJECT FINANCING

REFS: A. JAKARTA 1125 B. JAKARTA 0436

1. QUOTED BELOW IS TEXT OF TELEX SENT BY MIGAS  
DIRECTOR WIJARSO FROM NEW YORK TO EMBOFF (MATZ)  
JANUARY 28.

2. QUOTE REFERRING TO OUR TELEPHONE CONVERSATION,  
MY OFFHAND REMARKS SEEMS TO BE THE PREVAILING VIEW  
AT THE MOMENT ESPECIALLY IN LIGHT OF THE COST TO US  
OF OUR PREFERENTIAL TREATMENT IN YOUR FAVOR. I AM  
AFRAID THAT IF TALK ABOUT FINANCING OF NEW PLAJU  
PROJECT IS NOT FAVORABLE, IT WILL ADD TO THIS  
UNSATISFACTORY FEELING. REGARDS. WIJARSO SENS.  
UNQUOTE

3. WIJARSO'S COMMENT FIRST SENTENCE REFERS TO HIS  
VERY NEGATIVE REACTION TO INDONESIA'S EXCLUSION (AS  
OPEC COUNTRY) FROM US GENERALIZED PREFERENCES IN  
RECENTLY ENACTED TRADE BILL. DURING CONVERSATION  
WITH EMBOFF SHORTLY BEFORE DEPARTURE FOR EUROPE AND US,  
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WIJARSO ASKED RHETORICALLY, "MAYBE WE SHOULD WITHHOLD

GOI APPROVAL OF LNG CONTRACT UNTIL INDONESIA IS ASSURED BENEFITS OF US PREFERENCES." REFERENCE "PREFERENTIAL TREATMENT IN YOUR FAVOR" IS TO SIGNIFICANTLY LOWER PRICE INDONESIA AGREED TO SELL LNG TO US COMPARED WITH PRICE TO JAPAN (REFTEL B).

4. SECOND SENTENCE IS REFERENCE TO GOI/PERTAMINA INTEREST IN EXIM FINANCING FOR PLAJU AROMATICS PLANT WHICH WE UNDERSTAND GENERAL IBNU WILL DISCUSS WITH CHAIRMAN CASEY DURING WASHINGTON VISIT.

5. COMMENT: IT IS SAFE TO ASSUME THAT VIEWS EXPRESSED BY WIJARSO ARE ALSO SHARED BY GEN. IBNU, JOHN NIZAR, JOHN ABDI AND TIRTO UTOMO, KEY PERTAMINA OFFICIALS WHO COMPOSE GROUP VISITING NEW YORK AND WASHINGTON. HIS COMMENT POINTS UP SENSITIVITY OF REFTEL A AND IMPORTANCE THAT GOI/PERTAMINA ATTACH TO EFFORTS OBTAIN EXIM FINANCING AND PARTICULARLY FOR AROMATICS PROJECT. EMBOFF LEARNED TODAY PERTAMINA AND FLUOR ENGINEERING SIGNED AGREEMENT EARLIER THIS MONTH FOR CONSTRUCTION AROMATICS PLANT, SUBJECT TO AVAILABILITY SUITABLE FINANCING.  
NEWSOM

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## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FINANCIAL DATA, INVESTMENTS, PROGRAMS (PROJECTS)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 JAN 1975  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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